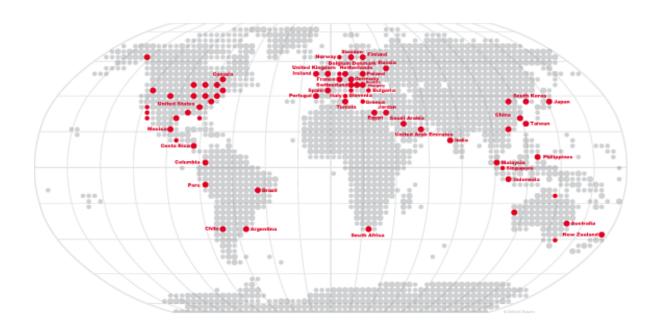
Fast Lane

Nordic & Baltic Conference 2015



Anders Oxelcrantz (anders@flane.se)

WW company







We do Cisco Training in the Private Sector

- Routing & Switching
- SDN (Automation)
- IoT
- Security
- Wireless
- Data Center
- Collaboration
- Storage
- Prime





We like Cisco Networking Academy since the start

- You start them up
- We continue





Room for improvment

- Certification
- Certification
- Certification
- Why?





Minimum CCNA or No work after NA

- The Cisco Partners will only hire certified people
- Minimum CCNA





You need to convince them

- 15 000 students in the Nordic Area = 100-200 certifications.
- You need to tell the youngsters 1000 times:
 - Use the CCNA Voucher within 3 months
- It is worth....





Hiring Company costs

- A 5 day course have the total cost of about €11 000.
 Time, overtime, travel, hotel.
- You normally need 2 courses, ICND 1&2 = €22 000, to train a rookie, right?
- This is what a CCNA is worth for the hiring Partner
- Partners need the certification for the Audit.
- And...





What's in it for the student

Salary €

- CCNA 2500 3500/month
- CCNP 3500 5000/month
- CCIE 5000 10000/month





Fast Lane will contribute

- The students can refresh their Cisco knowledge by attending the CCNAX course within 1 year after finishing their studies.
- Show us a guilty Course Completion and get 50% discount.
- The code is FL-NA-CCNAX
- We can set it up together at your facilities.
- We can talk to the Cisco Partner org. to use MDF for Certification





Use the Fast Lane Community Site

Free pre and post tests:

www.fastlane-community.com





Cisco Certifications

CCENT
CCNA R&S
CCDA
CCNA Concentrations
CCNA DATA CENTER
CCNA SERVICE PROVIDER

ICND1 ICND1, ICND2 ICND1, ICND2, DESGN ICND1 and IINS or IIUC or IUWNE DCICN, DCICT SPNGN1, SPNGN2

CCNP R & S
CCDP
CCNP SERVICE PROVIDER
CCNP VOICE
CCNP SECURITY
CCNP Wireless
CCNP DATA CENTER

ROUTE, SWITCH, TSHOOT ROUTE, SWITCH, ARCH SP-ROUTE, S-PADVROUTE, SP-CORE, SP-EDGE CVOICE, CIPT1, CIPT2, TVOICE, CAPPS SISAS, SENSS, SIMOS, SITCS CUWSS, IUWMS, IAUWS, IUWVN DCUCI, DCUFI, DCUCT, DCUFD

CCIE ROUTING & SWITCHING,
VOICE, SECURITY
STORAGE, WIRELESS
SERVICE PROVIDER
DATA CENTER

Cisco Internetwork Expert, CCIE About 20 courses About 30 000 pages About 4500 hours About Euro 150 – 200 000





Contact information

- Anders Oxelcrantz
- anders@flane.se
- +46 708 240 856
- www.flane.se
- www.fastlane-community.com



