



# Cisco Networking Academy ...for future skills

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Internet is evolving.







Health Care



Self-Care

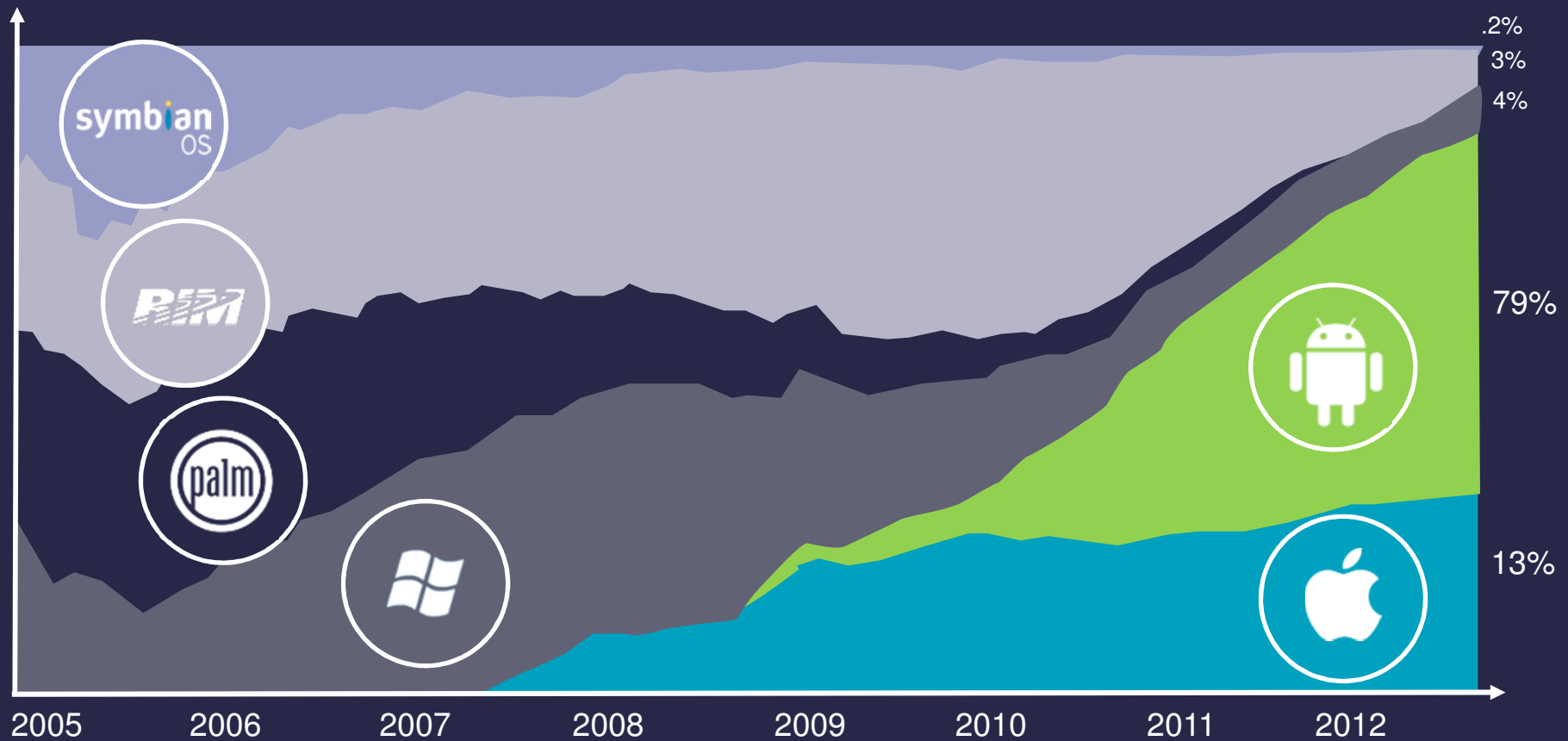


Overseas  
Experience

To Today

# Smartphones

## From Incumbent to Also-Ran



Source: comScore Mobilens, U.S.; IDC Worldwide Mobile Phone Tracker

# Same Year



100+ Year-old Company  
Files for Bankruptcy



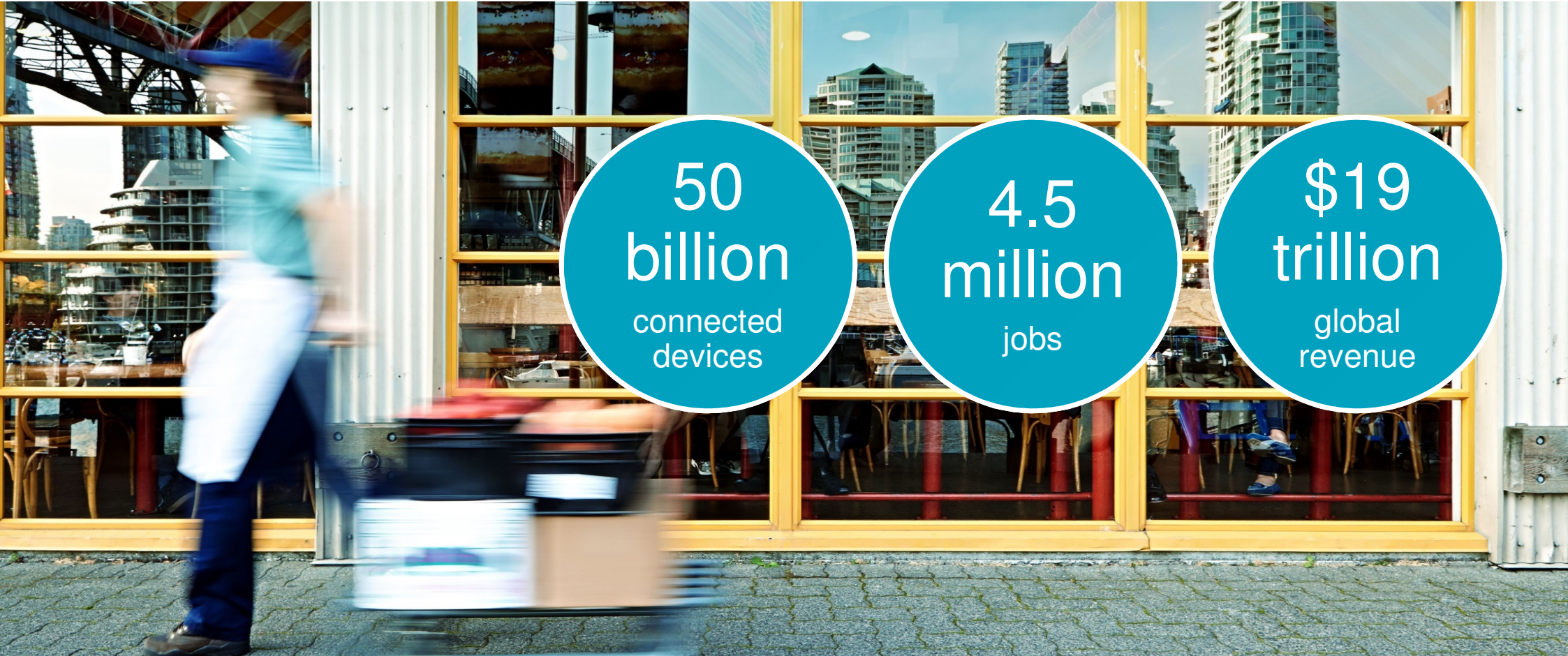
18 Month-old Company  
Acquired for \$1B

# Innovative Organization

Hyper-Awareness  
Predictability  
Agility



# By 2020 the Internet of Everything (IoE) will generate...





## IoE will generate significant global impact across a diverse array of industries



Manufacturing  
27%



Retail Trade  
11%



Information Services  
9%



Finance & Insurance  
9%



Healthcare  
7%

Cisco projects five industries will drive more than 60% of the value at stake in the Internet of Everything

*source: The IoE: Global Private Sector Economic Analysis*

# IoE will require new and evolving skills

## Technical Skills

- Cloud
- Cyber Security
- Big Data
- Software-defined Networking
- Internet of Things
- Business transformation



## 21<sup>st</sup> Century Skills

- Critical thinking
- Collaboration
- Communication
- Creativity
- Problem-solving
- ITC Proficiency

Networked connection of people, process, data, things

# Measuring Impact

## Global NetAcad Student Outcomes Survey

97.0%

students agree that NetAcad has made an impact in their life



92.7%

students who reported that the skills they learned at NetAcad are important to their current job\*\*



92.4%

students agree that they use skills learned in NetAcad in their daily life\*



96.3%

students who report that the skills they learned at NeAcad have been important to their career overall\*\*



Source: CA Research Team, data as of April 2014; survey data are since inception (March 2005).

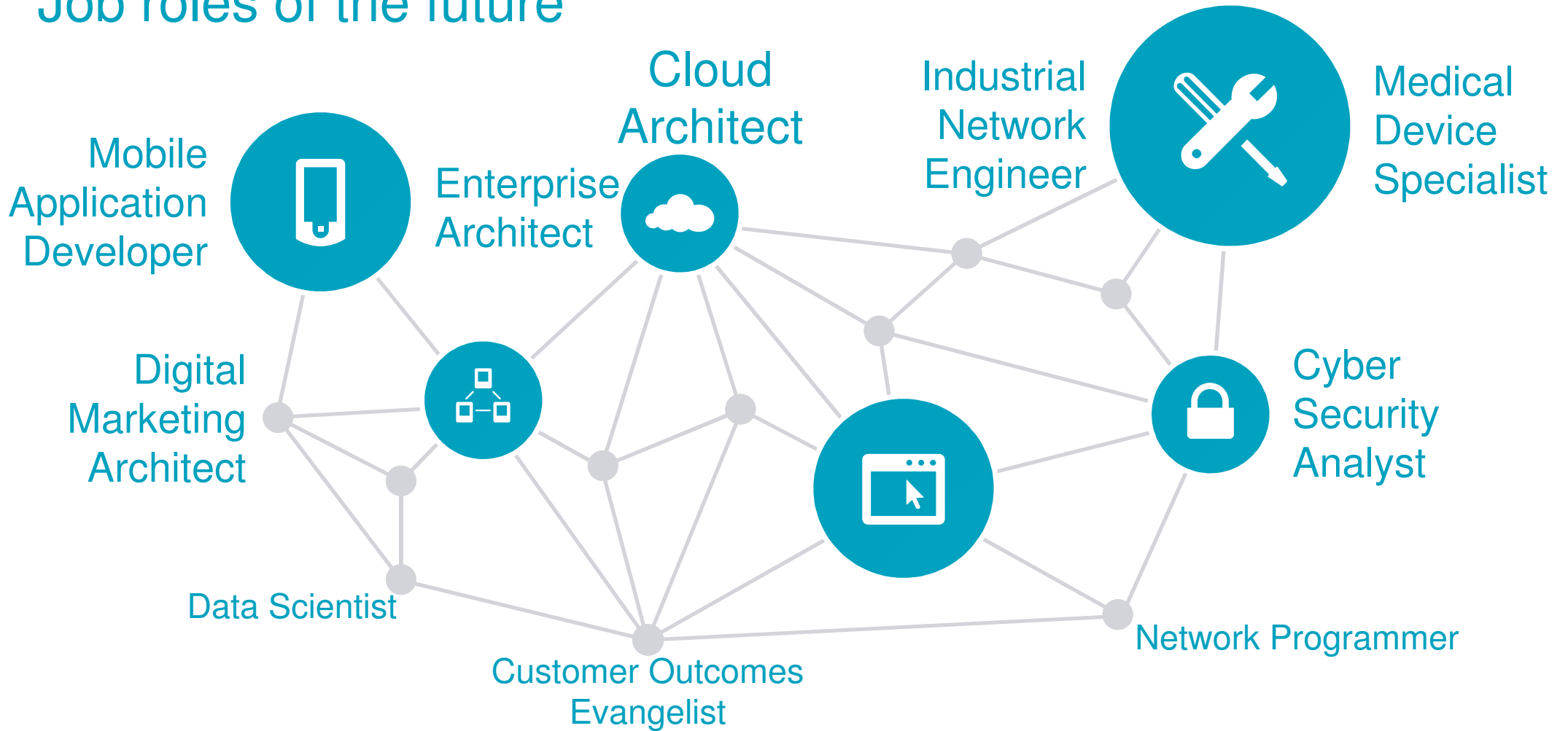
Based upon 34,247 Edit Surveys out of 984,507 students who've completed CCNA 4 or higher. \*Responses options include (1) Do not agree, (2) Slightly agree, (3) Somewhat agree, (4) Agree, (5) Strongly agree; agreement includes anyone responding 2-5. Items were included since survey inception (2005). \*\*Responses options include (1) Not at all important, (2) A little important, (3) Somewhat important, (4) Very important, and (5) Essential; percentage includes anyone responding 2-5. Items were included since survey inception (2007).

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# Job roles of the future



# Where are the skill gaps?



Security  
**1 million**  
shortage of  
workers over next  
5 years

ICT  
**2 million**  
unfilled jobs  
globally  
by 2022

Data science  
**40%**  
increase in  
demand from 2011  
to 2013



\$58M

Smart Water (-)

\$37M

Smart Lighting (-)

\$50M

Parking Revenue (+)

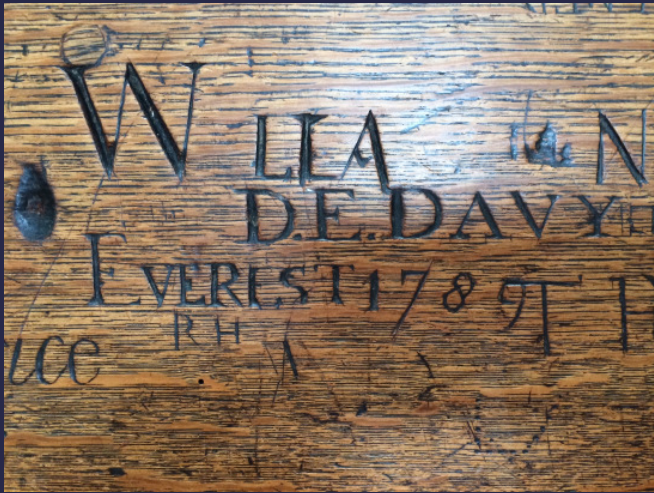
ESTACIÓ  
DE  
FRANÇA



400% \$2.5M

Production

Savings





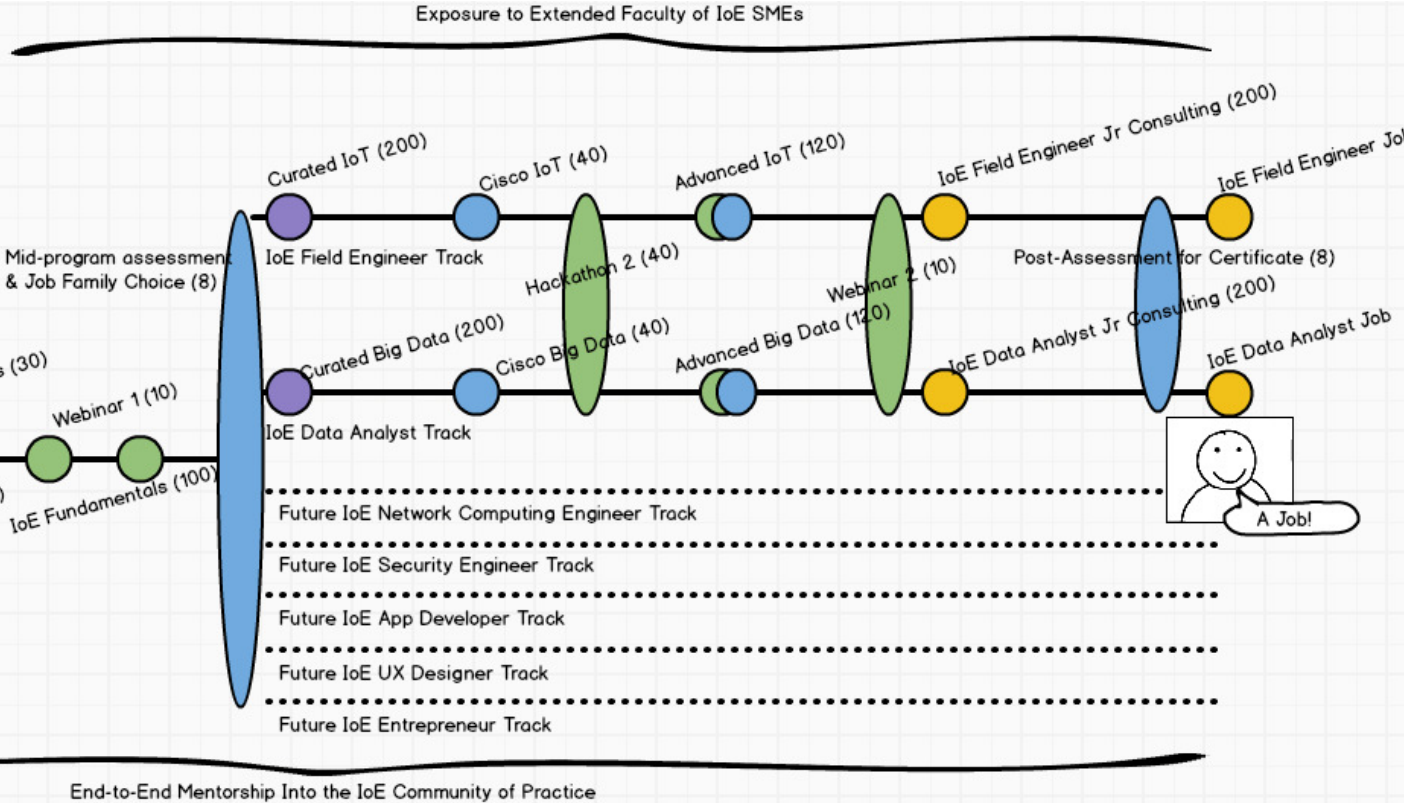
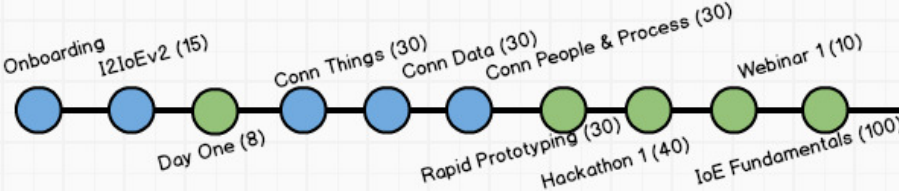
# Guiding Principles

1. Employment is the outcome
2. Keep users at the center of the experience
3. Rapid prototyping
4. Take Risks. Be Bold. Be Different. Have Fun.

# Learning Track



- In-person, Cisco created
- Online, Cisco created
- Online, Curated
- In person, at the employer



# Objective

- Increase the number of beneficiaries by introducing IoE Launchpad & prototyping labs in NetAcad Program
- Drive employability and employment in the new IoE economy



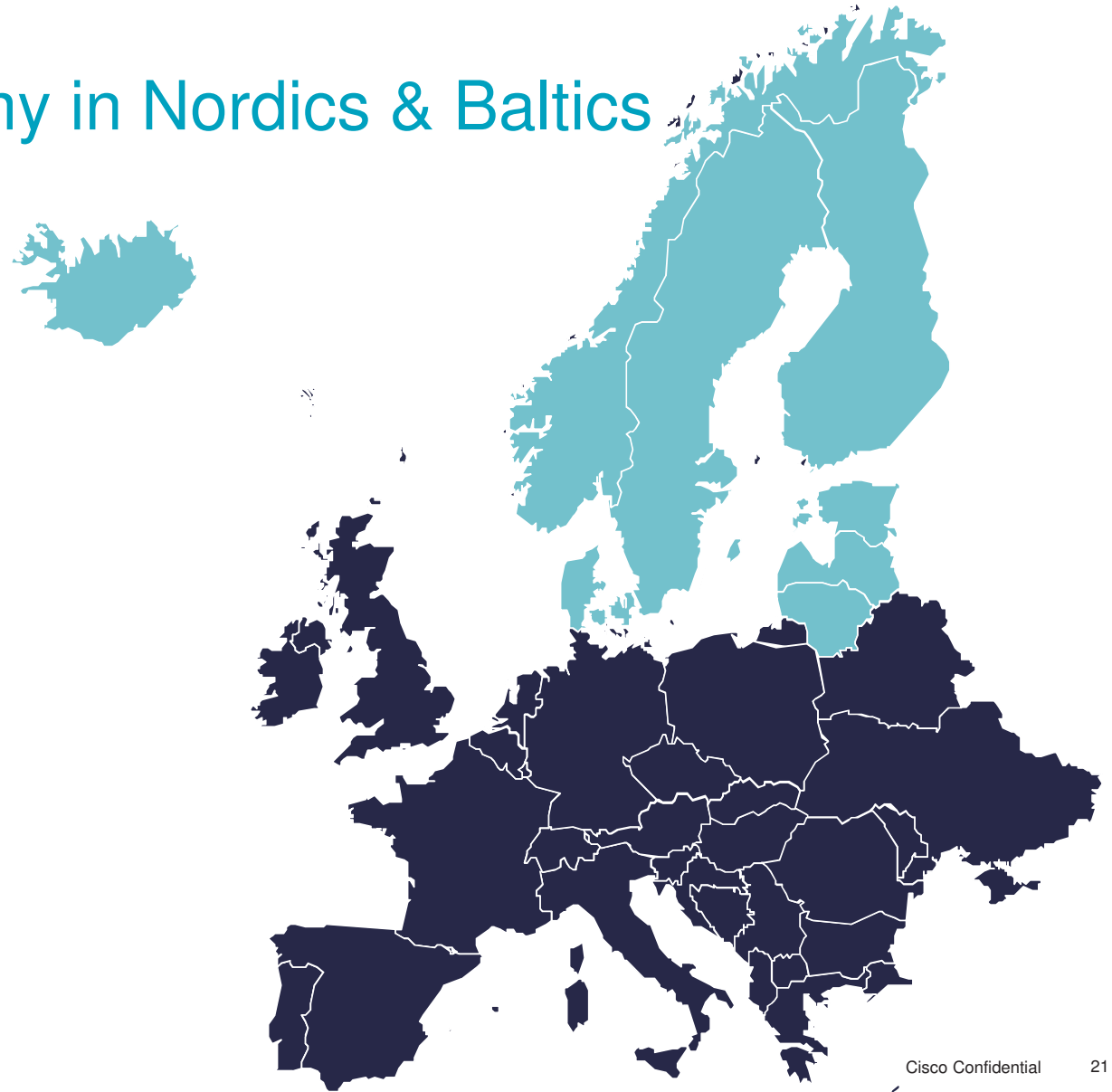
# Cisco Networking Academy in Europe

- 212.000 yearly enrollments
- 21.000 new courses



# Cisco Networking Academy in Nordics & Baltics

- 17.160 yearly enrollments
- 975 new courses





*TOMORROW starts here.*