Networking Academy Update

Karol Kniewald, Territory Manager – Europe May 2015

Educating the Architects of the Internet of Everything

"Cisco Networking Academy educating the future architects of the Internet of Everything."

Cisco Networking Academy

Cisco Networking Academy Evolution Enabling Agile, Collaborative Education

2006-2010	2011-2015
Business Maturity	Business Transformation

 Mature & Scale Business processes Predictability / Consistency New Curriculum Soft Skills Assessments, Simulation & Gaming 	 Business Architecture Technology Platform Evolution, Scale & Extensibility Curriculum Redesign Expanded Offerings, Partner Content New Educational Models
	<section-header> Business Maturity Image: Construction of the state of th</section-header>

Market Landscape Analysis Summary

- Research from global employers confirms what we're hearing from students, instructors, and employers:
 - Growing skills gap for essential and emerging networking technologies – security, voice, wireless, data center, cloud, video
- Students must move beyond core networking skills to remain relevant and competitive
- Advanced ICT skills and soft skills are essential in enabling students to find a job in the ICT space
- Education trends increasingly shifting from inclassroom to virtual learning
- Need to help students prepare for future jobs that don't yet exist (IoE)

Networking Market and Job Specialization Growth



Regional/country statistics

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How Cisco measures success of NetAcad?

- Beneficiaries key element to prove success and stimulate continuous Cisco investment
- Number of enrolled students
 - · Individual students enrolled in classes and actively participating in assessment*



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Nordic/Baltic region statistics (Apr 2015)

	Studer	nt ND enrolme	ents	Cumulative Students Since Inception		Students eption Certificat Ready Completio		Cisco Certification Ready Ins Completions ince Inception		Academies
Country	Total	% delta from Prior Year	% Female	Total	% Female	Total	% Female	Total	% Female	Total
Denmark	4,587	-5%	5%	24,391	5%	6,840	4%	75	8%	15
Estonia	931	9%	18%	5,745	17%	451	15%	12	0%	10
Finland	3,599	-16%	11%	32,508	13%	8,939	12%	72	8%	30
Greenland	6	-40%	0%	10	10%	3	0%	2	0%	1
Iceland	651	-6%	5%	3,328	5%	84	5%	11	9%	8
Latvia	605	9%	17%	4,340	19%	506	9%	8	25%	6
Lithuania	774	-14%	9%	4,760	10%	1,832	9%	14	7%	10
Norway	501	8%	9%	3,800	8%	1,897	8%	9	11%	4
Sweden	5,510	-7%	7%	37,578	8%	8,114	6%	117	9%	63

Denmark – course coverage & TOP academies

COVERAGE - TOTAL	For 12 Months Ended							
Country	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13		
Denmark	4,587	-229	-5%	4,816	6%	4,545		

COVERAGE	BY "COURSE"			For 12 Mor	ths Ended		
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13
	CCNA 1	2,406	90	4%	2,316	4%	2,230
	CCNA 2	652	-124	-16%	776	-7%	837
	CCNA 3	559	-82	-13%	641	9%	586
Denmark	CCNA 4	518	-117	-18%	635	6%	600
Dennark	ITE 1						
	CCNA Security	99	23	30%	76	138%	32
	CCNP	353	-19	-5%	372	43%	260
	Other						

COV	ERAGE BY TOP 25 ACADEMIE	S BY SIZE				For 12 Mon	ths Ended		
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13
	Teknisk Erhvervsskole Center -	Abo	Central Jutland	1,378	-44	-3%	1,422	10%	1,291
	Syddansk Erhvervsskole	Odense	South Denmark	731	77	12%	654	2625%	24
	Mercantec	Viborg	Central Jutland	493	-74	-13%	567	2%	556
	Tech College Aalborg	Aalborg	North Jutland	463	-113	-20%	576	35%	426
	Zealand Business College Rings	Vordingborg	Zealand	436	-24	-5%	460	-12%	523
	Erhvervsuddannelsescenter Sy	Aabenraa	South Denmark	410	-70	-15%	480	9%	441
	Odense Tekniske Skole	Odense	South Denmark	258	70	37%	188	-47%	354
	Erhvervsuddannelsescenter Sja	Abed	Zealand	119	5	4%	114	178%	41
	HANSENBERG	Kolding	South Denmark	86	36	72%	50	4%	48
	Teknisk Erhversskole Center - F	Frederiksber	Zealand	61	13	27%	48	-65%	139
	Erhvervsakademi Vest, IT Akadı	Esbjerg	South Denmark	52	-67	-56%	119	8%	110
	Center for Erhvervsrettede udd	Nykbing Fals	Zealand	41	14	52%	27	-48%	52
Denmark	Selandia Center for Erhvervsret	Slagelse	Zealand	32	-10	-24%	42	-25%	56
	Roskilde Tekniske Skole	Darup	Zealand	26	23	767%	3	100%	
	Erhvervsakademiet Lillebælt - Ri	Odense	South Denmark	1	1	100%		-100%	35
	Vejle Tekniske Skole	Vejle	South Denmark		-62	-100%	62	-83%	368
	Syddansk Universitet / Det tekni	Odense	South Denmark		-4	-100%	4	-95%	79

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Estonia – course coverage & TOP academies

COVERAGE - TOTAL			For 12 Mon	ths Ended		
Country	04.25.15 #Growth %Growth 04.26.14 %Growth 0			04.27.13		
Estonia	931	78	9%	853	-11%	959

COVERAGE	BY "COURSE"			For 12 Mor	ths Ended		
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13
	CCNA 1	461	105	29%	356	-7%	382
	CCNA 2	187	-29	-13%	216	3%	209
	CCNA 3	120	-10	-8%	130	-24%	172
Estonia	CCNA 4	97	10	11%	87	-37%	139
LStorna	ITE 1						
	CCNA Security	42	-9	-18%	51	31%	39
	CCNP	24	11	85%	13	-28%	18
	Other						

COV	ERAGE BY TOP 25 ACADEMIE	S BY SIZE				For 12 Mor	ths Ended		
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13
	The Estonian Information Techno	Tallinn	Harjumaa	362	-39	-10%	401	-11%	451
	Tallinn University of Technology	Tallinn	Harjumaa	211	97	85%	114	100%	
	Tartu Ylikool	Tartu	Tartumaa	167	-83	-33%	250	-24%	329
	Tallinn Polytechnic School	Tallinn	Harjumaa	57	53	1325%	4	-93%	56
	Kehtna Majandus- ja Tehnoloogi	Kehtna	Raplamaa	48	48	100%			
	TPÿ Haapsalu Kolledp	Anelema	Parnumaa	37	6	19%	31	-11%	35
	Audentes Mainor ÿlikool	Tallinn	Harjumaa	23	-8	-26%	31	19%	26
	Haapsalu Kutsehariduskeskus	Uuemoisa	Laanemaa	18	18	100%			
	Tapa Gümnaasium	Тара	Laane-Virumaa	8	-1	-11%	9	-65%	26
	Viljandi ÿhendatud Kutsekeskko	Viiratsi	Viljandimaa		-13	-100%	13	-54%	28
	Tallinna Majanduskool	Tallinn	Harjumaa					-100%	8

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Finland – course coverage & TOP academies

COVERAGE - TOTAL	For 12 Months Ended							
Country	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13		
Finland	3,599	-661	-16%	4,260	-9%	4,688		

COVERAGE	BY "COURSE"	For 12 Months Ended								
Country	"Course"	04.25.15	5.15 #Growth %Growth 04.26.14 %Growth			04.27.13				
	CCNA 1	1,475	-305	-17%	1,780	-4%	1,863			
	CCNA 2	719	-162	-18%	881	-4%	913			
	CCNA 3	428	3	1%	425	-36%	659			
Finland	CCNA 4	423	31	8%	392	-21%	498			
T III GIIG	ITE 1	27	-140	-84%	167	18%	141			
	CCNA Security	139	-24	-15%	163	-15%	191			
	CCNP	388	-64	-14%	452	7%	423			
	Other									

CO	VERAGE BY TOP 25 ACADEMIE	BY SIZE		For 12 Months Ended						
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13	
	Helsinki Metropolia University of	Espoo	Province of Sout	844	-288	-25%	1,132	-7%	1,220	
	Turku University of Applied Scie	Turku	Western Finland	549	-64	-10%	613	4%	591	
	Tampere University of Applied S	Tampere	Western Finland	322	-32	-9%	354	-23%	460	
	HAMK University of Applied Sci	Riihimaki	Province of Sout	234	48	26%	186	-5%	196	
	Savonia University of Applied S	Kuopio	Province of East	190	46	32%	144	-12%	163	
	JAMK University of Applied Scie	Jyvaskyla	Western Finland	167	28	20%	139	-24%	182	
	Mikkeli University of Applied Sci	Mikkeli	Province of East	143	20	16%	123	-25%	164	
	Kymenlaakso University of Appl	Kotka	Province of Sout	142	-3	-2%	145	31%	111	
	Satakunta University of Applied	Pori	Western Finland	124	-22	-15%	146	-14%	169	
	Central Ostrobothnia University	Kokkola	Western Finland	110	18	20%	92	-14%	107	
	Karelia University of Applied Sc	Joensuu	Province of East	104	-1	-1%	105	-13%	121	
	Helsinki Business College	Helsinki	Province of Sout	85	-22	-21%	107	-30%	153	
Finland	Rovaniemi University of Applied	Rovaniemi	Lapland	72	-34	-32%	106	-12%	121	
	Oulun seudun ammattikorkeakou	Oulu	Oulu	66	-39	-37%	105	9%	96	
	Vaasan ammattikorkeakoulu, Un	Vaasa	Western Finland	66	-5	-7%	71	-7%	76	
	Keuda Vocational College	Kerava	Province of Sout	63	-22	-26%	85	4%	82	
	Lahden Ammattikorkeakoulu	Lahti	Province of Sout	62	-74	-54%	136	-12%	154	
	Etela-Kymenlaakso Vocational (Kotka	Province of Sout	58	-41	-41%	99	71%	58	
	Turun ammatti-instituutti	Turku	Western Finland	57	-2	-3%	59	11%	53	



Greenland – coverage by course

COVERAGE - TOTAL		For 12 Months Ended							
Country	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13			
Greenland	2	-8	-80%	10	43%	7			

COVERAGE	BY "COURSE"			For 12 Mon	ths Ended		
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13
	CCNA 1		-2	-100%	2	-71%	7
	CCNA 2		-4	-100%	4	100%	
	CCNA 3		-4	-100%	4	100%	
Greenland	CCNA 4	2	2	100%			
Greenland	ITE 1						
	CCNA Security						
	CCNP						
	Other	r					

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Iceland – course coverage & TOP academies

COVERAGE - TOTAL	For 12 Months Ended					
Country	04.25.15 #Growth %Growth 04.26.14 %Growth 04					04.27.13
Iceland	651	-41	-6%	692	11%	623

COVERAGE	BY "COURSE"	For 12 Months Ended							
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13		
	CCNA 1	247	-21	-8%	268	-6%	286		
	CCNA 2	34	2	6%	32	-18%	39		
	CCNA 3	29	7	32%	22	69%	13		
iceland	CCNA 4	6	-7	-54%	13	117%	6		
Icciana	ITE 1	335	-22	-6%	357	28%	279		
	CCNA Security								
	CCNP								
	Other								

COL	ERAGE BY TOP 25 ACADEMIE	S BY SIZE		For 12 Months Ended							
				TOT 12 Monars Ended							
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13		
	Technical College Reykjavik	Reykjavik	Capital Region	278	-34	-11%	312	-9%	344		
	Fjolbrautarsk. i Breidholti	Reykjavik	Capital Region	118	1	1%	117	24%	94		
	Fjolbrautaskoli Sudurnesja	Keflavik	Southern Penins	78	-22	-22%	100	113%	47		
	Verkmenntaskolinn a Akureyri	Akureyri	Northeast	73	17	30%	56	-8%	61		
	ldnskolinn i Hafnarfirdi	Hafnarfjorur	Capital Region	54	-11	-17%	65	48%	44		
	Fjölbrautaskóli Norðurlands vest	Sauarkrokur	Northwest	25	11	79%	14	56%	9		
	Verkmenntaskoli Austurlands	Neskaupstau	East	18	-3	-14%	21	5%	20		
	Fjolbrautaskoli Sudurlands	Selfoss	South	7	0	0%	7	75%	4		

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Latvia – course coverage & TOP academies

COVERAGE - TOTAL		For 12 Months Ended					
Country	04.25.15 #Growth %Growth 04.26.14 %Growth 04.27					04.27.13	
Latvia	605	50	9%	555	-10%	619	

COVERAG	E BY "COURSE"		For 12 Months Ended								
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13				
	CCNA 1	419	40	11%	379	-8%	411				
	CCNA 2	94	36	62%	58	-13%	67				
	CCNA 3	43	-11	-20%	54	-13%	62				
Latvia	CCNA 4	48	-16	-25%	64	31%	49				
Latvia	ITE 1										
	CCNA Security	1	1	100%		-100%	30				
	CCNP										
	Other										

COVERAGE BY TOP 25 ACADEMIES BY SIZE				For 12 Months Ended						
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13	
	Faculty of Computer Science, U	Riga	Riga	243	8	3%	235	-1%	237	
	Vidzeme University College	Valmiera	Valmieras Rajon:	159	71	81%	88	2%	86	
	Latvia University of Agriculture	Jelgava	Jelgava	103	12	13%	91	65%	55	
	Rezekne Higher Education Institu	Rezekne	Rezekne	46	23	100%	23	-47%	43	
	Transport and Telecommunication	Riga	Riga	37	-57	-61%	94	-42%	163	
	Daugavpils University	Daugavpils	Daugavpils Rajor	17	-7	-29%	24	0%	24	

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Lithuania – course coverage & TOP academies

COVERAGE - TOTAL	For 12 Months Ended						
Country	04.25.15 #Growth %Growth 04.26.14 %Growth 04.27.13					04.27.13	
Lithuania	774	-130	-14%	904	-8%	978	

COVERAGE	BY "COURSE"	For 12 Months Ended								
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13			
	CCNA 1	231	-88	-28%	319	-10%	356			
	CCNA 2	254	29	13%	225	-17%	272			
	CCNA 3	144	-55	-28%	199	19%	167			
Lithuania	CCNA 4	127	-29	-19%	156	12%	139			
	ITE 1	18	13	260%	5	-89%	44			
	CCNA Security									
	CCNP									
	Other									

COL	ERAGE BY TOP 25 ACADEMIE	S BY SIZE		For 12 Months Ended						
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13	
	Vilnius University	Vilnius	Vilniaus Apskritis	246	-14	-5%	260	3%	253	
	Vilnius University Mathematics	Vilnius	Vilniaus Apskritis	154	-60	-28%	214	24%	172	
	Kaunas College	Kaunas	Kauno Apskritis	142	17	14%	125	2%	122	
	Division General Stasys Rastikis	Kaunas	Kauno Apskritis	74	34	85%	40	-17%	48	
	Panevezys college	Panevezys	Panevezio Apski	73	25	52%	48	-57%	112	
	Vilnius Teaching University	Vilnius	Vilniaus Apskritis	34	-40	-54%	74	-30%	105	
	Alytus College	Alytus	Alytaus Apskritis	32	-26	-45%	58	-3%	60	
	Kaunas University of Technolog	Kaunas	Kauno Apskritis	17	-23	-58%	40	-27%	55	
	Consulting Centre for Telecomm	Kaunas	Kauno Apskritis	2	-9	- 82 %	11	100%		
	Klaipeda Student's Self-express	Klaipeda	Klaipedos Apskr		-33	-100%	33	-6%	35	
	KAUNAS UNIVERSITY OF APPL	Kaunas	Kauno Apskritis		-1	-100%	1	-75%	4	

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Norway – course coverage & TOP academies

COVERAGE - TOTAL	For 12 Months Ended						
Country	04.25.15 # Growth % Growth 04.26.14 % Growth 04.2					04.27.13	
Norway	501	36	8%	465	54%	302	

COVERAGE	BY "COURSE"		For 12 Months Ended								
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13				
	CCNA 1	173	-68	-28%	241	53%	158				
	CCNA 2	204	91	81%	113	163%	43				
	CCNA 3	63	17	37%	46	2%	45				
Norway	CCNA 4	54	9	20%	45	18%	38				
HOI Way	ITE 1										
	CCNA Security										
	CCNP	7	-13	-65%	20	11%	18				
	Other										

COVERAGE BY TOP 25 ACADEMIES BY SIZE					For 12 Months Ended						
Country	Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13		
	Høgskolen i Gjøvik	Gjvik	Oppland county	286	34	13%	252	7%	236		
	Universitetet i Stavanger	Stavanger	Rogaland	128	0	0%	128	100%			
	Bergen University College	Bergen	Hordaland	72	7	11%	65	25%	52		
	NaeringsAkademiet Fredrikstad	Fredrikstad	stfold	15	-5	-25%	20	43%	14		

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Sweden – course coverage & TOP academies

COVERAGE - TOTAL	For 12 Months Ended					
Country	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13
Sweden	5,510	-398	-7%	5,908	-8%	6,427

COVERAGE BY "COURSE"		For 12 Months Ended						
Country	"Course"	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13	
	CCNA 1	2,082	13	1%	2,069	-12%	2,348	
	CCNA 2	1,020	-285	-22%	1,305	0%	1,302	
	CCNA 3	713	-87	-11%	800	-8%	870	
Sweden	CCNA 4	589	-75	-11%	664	-8%	721	
SWEUEII	ITE 1	521	70	16%	451	-13%	521	
	CCNA Security	246	21	9%	225	17%	193	
	CCNP	339	-55	-14%	394	-17%	472	
	Other							

COVERAGE BY TOP 25 ACADEMIES BY SIZE Country Academy City State/Province				For 12 Months Ended						
Academy	City	State/Province	04.25.15	# Growth	% Growth	04.26.14	% Growth	04.27.13		
Malardalen University	Vasteras	Vastmanland	619	164	36%	455	-10%	504		
Halmstad University	Halmstad	Halland	389	116	42%	273	-53%	579		
University West	Trollhattan	Vastra Gotaland	363	-99	-21%	462	-8%	504		
Högskolan i Skövde	Skovde	Vastra Gotaland	352	7	2%	345	12%	308		
NTI-Gymnasiet-Stockholm	Handen	Stockholm	334	189	130%	145	-40%	241		
Kungsbacka Academy	Kungsbacka	Halland	257	43	20%	214	57%	136		
Thorildsplans gymnasium	Stockholm	Stockholm	239	-48	-17%	287	108%	138		
Mid Sweden University	Sundsvall	Vasternorriand	230	-31	-12%	261	-17%	315		
Chalmers	Goteborg	Vastra Gotaland	226	19	9%	207	-17%	249		
Kungliga Tekniska Högskolan - H	Handen	Stockholm	209	-36	-15%	245	20%	205		
Högskolan Dalarna	Falun	Dalarna	192	-44	-19%	236	41%	167		
lftac	Hudiksvall	Gavleborg	170	-80	-32%	250	-15%	294		
Nacka gymnasium	Nacka	Stockholm	155	28	22%	127	9%	117		
Högskolan i Jönköping	Jonkoping	Jonkoping	150	-65	-30%	215	16%	185		
Blekinge Institute of Technology	Karlskrona	Blekinge	141	-16	-10%	157	-40%	263		
Högskolan i Borås	Boras	Vastra Gotaland	138	42	44%	96	-9%	106		
Nosnasgymnasiet	Stenungsund	Vastra Gotaland	111	51	85%	60	11%	54		
Grillska Gymnasiet Västerås	Vasteras	Vastmanland	95	2	2%	93	82%	51		
Teknikum	Vaxjo	Kronoberg	80	-37	-32%	117	-6%	125		
Dragonskolan	Umea	Vasterbotten	75	-36	-32%	111	171%	41		
Sundsta-Alvkulle Gymnasiet	Karlstad	Varmland	70	-14	-17%	84	68%	50		
Kattegatts gymnasiet	Halmstad	Halland	67	-23	-26%	90	30%	69		
NTI Gymnasiet Lund	Lund	Skane	67	-16	-19%	83	32%	63		
	Academy Malardalen University Halmstad University University West Högskolan i Skövde NTI-Gymnasiet-Stockholm Kungsbacka Academy Thorildsplans gymnasium Mid Sweden University Chalmers Kungliga Tekniska Högskolan - Högskolan Dalarna Iftac Nacka gymnasium Högskolan i Jönköping Blekinge Institute of Technology Högskolan i Borås Nosnasgymnasiet Grillska Gymnasiet Västerås Teknikum Dragonskolan Sundsta-Alvkulle Gymnasiet Kattegatts gymnasiet	Academy City Malardalen University Vasteras Halmstad University Halmstad University West Trollhattan Högskolan i Skövde Skovde NTI-Gymnasiet-Stockholm Handen Kungsbacka Academy Kungsbacka Thorildsplans gymnasium Stockholm Mid Sweden University Sundsvall Chalmers Goteborg Kungilga Tekniska Högskolan - Handen Högskolan Dalarna Högskolan Dalarna Falun Iftac Hudiksvall Nacka gymnasium Nacka Högskolan i Jönköping Jonkoping Blekinge Institute of Technology Karlskrona Högskolan i Borås Högskolan i Jönköping Jonkoping Blekinge Institute of Technology Karlskrona Högskolan i Borås Nosnasgymnasiet Stenungsung Oragonskolan Umea Sundsta-Alvkulle Gymnasiet Karlstad Kattegatts gymnasiet Halmstad	Academy City State.Province Malardalen University Vasteras Vastmanland Halmstad University Halmstad Halmstad University West Trollhattan Vastra Gotaland Högskolan i Skövde Skovde Vastra Gotaland Högskolan i Skövde Skovde Vastra Gotaland NTI-Gymnasiet-Stockholm Handen Stockholm Kungsbacka Academy Kungsbacka Halland Thorlidsplans gymnasium Thorlidsplans gymnasium Stockholm Stockholm Mid Sveden University Sundsvall Vasternorrland Chalmers Goteborg Vastra Gotaland Kungliga Tekniska Högskolan - 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Cisco Networking Academy

NetAcad Assessment Value

- Assessment as integrated part of the student learning experience
- Each item/activity aligns to a specific course competency and is built with the curriculum
- NetAcad employs instructors globally as consultants to create and develop the assessments
- NetAcad uses assessment data to make improvements at the student, classroom, and academy level

Non-assessed student statistics APR 2015

Country	APR 2015	<u>Growth</u>	<u>YoY</u> Change	<u>NA</u> APR 2015
Denmark	4,587	-4.8%	-229	890
Estonia	931	9.1%	78	265
Finland	3,599	-15.5%	-661	937
Iceland	651	-5.9%	-41	62
Latvia	605	9.0%	50	59
Lithuania	774	-14.4%	-130	115
Norway	501	7.7%	36	54
Sweden	5,510	-6.7%	-398	1627

Cisco Networking Academy

NetAcad Learning Portfolio

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Cisco Confidential

18

Who Develops Courses?

Instructor-led and self-paced courses offered in partnership with schools and organizations around the world

Community

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CISCO

Learning materials developed by NetAcad instructors in partnership with Cisco

Partners

Courses developed by partner organizations and offered to help broaden student skills and improve their career prospects

Course Delivery

Instructor Led



Courses that are opened and taught by an instructor, in a face-to-face classroom setting, a blended classroom and distance-learning environment, or remotely.

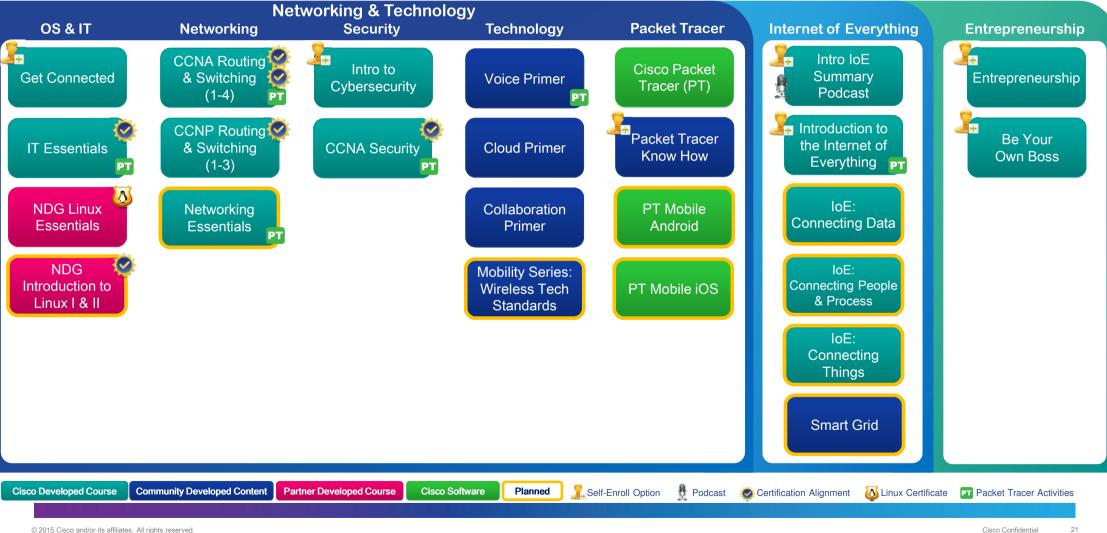
Self Paced



Courses that allow students to self-enroll and complete the learning activities at their own pace, sometimes within a set time frame.

Self-paced offerings also include podcasts.

NetAcad Learning Portfolio (Including Planned)



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Operating Systems & Information Technology

Why OS & IT?

A basic understanding of computer operating systems and information technologies provides the foundational knowledge needed for students to connect to the Internet and understand how systems and processes work together to power the Internet of Everything.

In partnership with NDG, we offer several courses on Linux, which is increasingly regarded as an essential platform for application development. These courses teach the skills needed to fill a growing number of jobs in the information and communication technology (ICT) field.

Career Prep

Courses range from Internet connectivity and social networking basics to teaching the skills needed to gain career certifications as a support technician, system administrator, network technician, or Linux professional.





Networking

Why Networking?

As our world becomes increasingly reliant on computer networks and networking technologies, there's a growing need for professionals who can design, build, manage, and secure networks.

Our networking courses introduce students to a range of topics, from routing protocols and network applications to network services and configurations. The courses emphasize hands-on learning and troubleshooting.

Career Prep

Our networking courses align with globally recognized career certifications including Cisco CCENT, CCNA R&S, and CCNP R&S.

Students learn how to become network administrators and network managers.





CCNP Routing & Switching (1-3)

Networking Essentials

Security

Why Security?

The demand for security experts has grown three times faster than the demand for other information and communication technology professionals.

Our security courses equip students with the skills needed to protect networks from those with malicious intent to help ensure the integrity and availability of data and services.

Career Prep

Our security courses teach the core concepts and skills needed to secure and protect computer networks and explore career opportunities.

CCNA Security aligns with the Cisco CCNA Security certification.



CCNA Security

Technology

Why Technology?

Our Technology content is developed by a community of NetAcad instructors and covers concepts related to computer networks, such as cloud computing and wireless technologies.

Instructors may use these learning materials to create courses for students.

Career Prep

These learning resources are designed to expand knowledge of networking-related technologies and provide an overview of technologies students may encounter in their careers.



Internet of Everything

Why IoE?

As the number of networked connections between people, processes, data, and things grows exponentially, it's essential to understand the technologies that enable the Internet of Everything (IoE), and how increased connectivity creates new opportunities to excel and improve business processes, and address some of the world's greatest challenges.

These courses broaden students' thinking beyond core networking and technology concepts.

Career Prep

Students explore the technologies that underpin the IoE and learn about millions of career opportunities that are emerging from data centers, cloud computing, big data, and the Internet of Things.





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Entrepreneurship

Why Entrepreneurship?

In addition to technology skills, business owners and professionals need entrepreneurial skills such as creative thinking, communication, business management, and problem solving skills.

Our Entrepreneurship offerings help students develop essential skills to successfully launch new ventures or excel within team environments.

They broaden students' thinking beyond core networking and technology concepts.

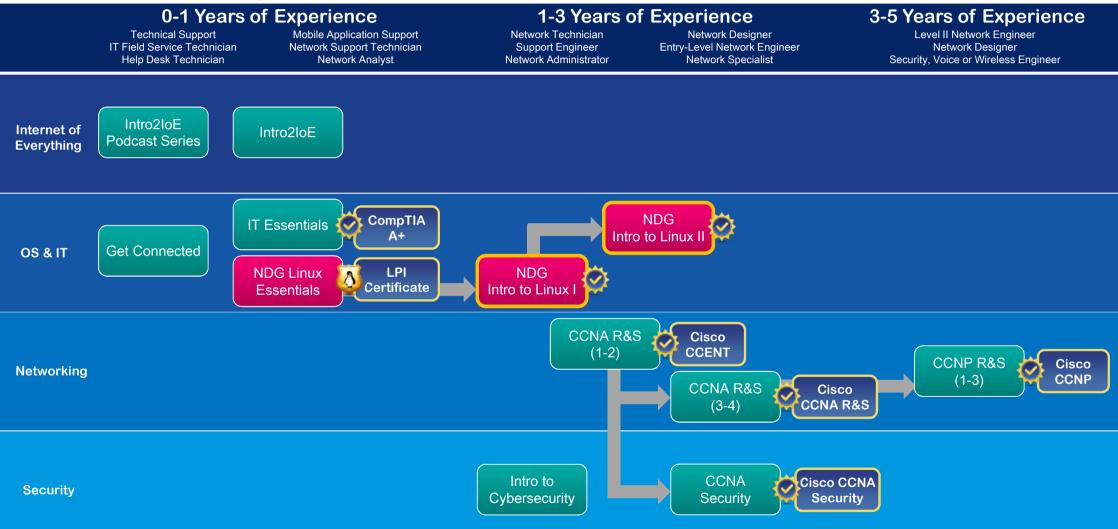
Career Prep

Our Entrepreneurship courses help students develop an entrepreneurial mindset and cultivate the habits and skills needed for success in the Internet of Everything.





Course Progression, Careers, and Certifications



Student Advocacy

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Global NetAcad Student Outcomes Survey: Program Impact



92.4% students agree that they use skills learned in NetAcad in their daily life*



96.3%

students who report that the skills they learned at NetAcad have been important to their career overall**

Source: CA Research Team, data as of April 2014; survey data are since inception (March 2005). *Positive impact/Daily life questions were included in the survey since its inception (2005) **Skills Job/Career questions were not included in the survey until 2007

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- c. To read inspirational stories about NetAcad Alumni
- d. To learn more about a Career Advantage Webinar
- $\hfill \ensuremath{\bigcirc}$ e. To read about how the Internet of Everything will impact my career
- f. To read examples of how to gain hands on experiences

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Cisco Networking Academy* Mind Wide Open*

NetRiders Europe, Russian Federation and CIS

Global NetAcad student competition

- Engage NetAcad students
- Identify top talent
- Showcase students
- NetRiders Study Trip to HQ prize
- Full remote access for students

2015 Global Changes:

We have moved to a Regional Model where we will have **7 regions** and **all countries within the region** will compete on the same dates and times. Each region will hold 3 levels of competitions: CCNA CCENT IT Essentials











Thank you!

Educating the Architects of the Internet of Everything